- Smart Investment
- Market Leader
- Superior Performance



## **Smart Investment**

More and more, fleets and owner operators find that investing in air suspensions can prove to be a smart business decision when spec'ing trailers. Riding on air can increase savings over the lifespan of fleets' vehicles due to fewer cargo damage claims, lower maintenance and increased road time.

## **Market Leader**

With all of these advantages, air suspensions have seen a tremendous growth in popularity — catapulting from around 12 percent of trailers built in North America in 1987 to nearly 70 percent today. In the process, Hendrickson has made air suspensions a true contender with steel springs in terms of weight and cost savings.

## **Superior Performance**

Air suspensions offer performance enhancements like superior ride quality and deliver myriad advantages including reduced maintenance, improved durability, increased operational efficiencies and higher trailer resale value. The champion reputation of Hendrickson's fully integrated systems like INTRAAX® and VANTRAAX® have broadened the already considerable benefits of air suspensions.

Examine the table on the back of this publication to see how specifying air suspensions can boost your bottom line.



To learn more about Air vs. Spring, call 866.743.3247 or visit www.hendrickson-intl.com



## **AIR vs. SPRING** — Trailer Suspensions

	Hendrickson Air Suspensions (INTRAAX® and VANTRAAX®)	Typical Steel Spring Suspension
DURABILITY AND PERFORMANCE	Lightweight axle design     LDA™ Large-Diameter Axle (5.75 in. diameter)     — Trims up to 30 lbs. per axle*     — 22 percent increase bending stiffness*      Advanced axle to beam connection     No weld between axle and trailing arm     10-year limited warranty**      Proven TRI-FUNCTIONAL® Bushing     Controls vertical forces, horizontal forces and roll stability for enhanced ride	5 in. diameter axle     - Less stiffness in axle     Inconsistent hand-welded axle connections can result in axle cracking
VALUE / RESALE VALUE	More value     Commercial Trailer Blue Book up to \$1,800 credit     Higher resale value     Flexible backhaul options	Lower resale value     No credit for spring
CARGO PROTECTION	Reduced vibrations and impact forces     Tough, long-life air springs     Cushions under loaded and unloaded conditions     Equalizes payloads between axles	Stiff ride can permit excessive wheel hop     Potential trailer bounce on rough roads and while crossing railroad tracks
MAINTENANCE	Greater savings in the long run     Integrated, unitized system     — Fewer parts to replace     QUIK-ALIGN® Pivot Connection     — Easy realignment     — No re-torquing requirements     - Available with ZMD® ZERO MAINTENANCE DAMPING® Technology***     — No shocks needed     Less wear and tear on trailer components and equipment     - More uniform brake wear	Torque rods subject to rust, corrosion and wear Metal-to-metal and multiple bushing wear points Extra effort required for alignment Multiple fasteners and U-bolts require re-torquing May cause increased stress on trailer components and equipment Potential uneven brake wear due to load transfer
DRIVER SATISFACTION	Improved comfort and maintenance     QUIK-DRAW® fully pneumatic pin-pull mechanism     Drivers report decreased fatigue from riding on air     — Finger-tip operation for safe and easy slider box maneuvering	Drivers are more susceptible to feel rough road inputs through suspension     Drivers report increased fatigue

Compared to 5-inch axle.

Actual product performance may vary depending upon vehicle configuration, operation, service and other factors.

All applications must comply with applicable Hendrickson specifications and must be approved by the respective vehicle manufacturer with the vehicle in its original, as-built configuration.

Contact Hendrickson for additional details regarding specifications, applications, capacities, and operation, service and maintenance instructions.

Call Hendrickson at 330.489.0045 or 866.RIDEAIR (743.3247) for additional information.



www.hendrickson-intl.com

TRAILER COMMERCIAL VEHICLE SYSTEMS

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<sup>\*\*</sup> Contact your local Hendrickson representative for complete warranty terms, conditions and limitations.

<sup>\*\*\*</sup> Available as an optional feature.